

Construction Products

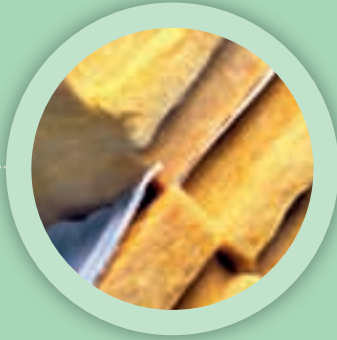
World No.1

With its very broad coverage, the Saint-Gobain Construction Products Sector can offer **specifically tailored solutions for each customer**, in acoustic and thermal insulation, wall facings, roofing, interior and exterior building solutions, and piping.

Gypsum



Insulation



Exterior fittings



Industrial mortars



Pipe





▲ Saint-Gobain is **world number-one in insulation.**

With its very broad coverage, the **Saint-Gobain Construction Products Sector** can offer **specifically tailored solutions for each customer**, in acoustic and thermal insulation, wall facings, roofing, interior and exterior building solutions, and piping. Saint-Gobain Construction Products boasts **outstanding assets** with its recognized brands and sound strategic positions.

The Construction Products Sector

covers interior products for the home, such as insulating glass wool, plasterboard, and soundproof ceilings, as well as exterior products such as wall facings, roofing, cast-iron water ducting, water supply, and roadwork and utility connection components. With the consolidation of British Plaster Board (BPB) in 2006, Saint-Gobain has become world number-one in interior solutions, through strong complementary coverage across the Insulation and Gypsum divisions.

In 2007, the **Gypsum** division expanded production capacities in the UK, Spain and China, and

acquired new production units in Sweden, Algeria and Vietnam.

The **Insulation** division successfully acquired two new subsidiaries in Turkey and South Africa, and made an additional acquisition in Colombia. Saint-Gobain also purchased Norandex, thus acquiring three PVC cladding production plants in the United States and Canada for its Exterior Fittings business.

The **Pipe** division supplied products and services in 126 countries in 2007, while the **Industrial Mortars** division continued its geographical expansion with acquisitions in two new countries: Serbia and Malaysia. The acquisition of Maxit, in March 2008, will be

doubling the Industrial Mortars division's global sales.

In response to mounting concern on the need to save energy and protect the environment, Saint-Gobain Construction Products **is developing new concepts and solutions to improve the energy efficiency of buildings.**



Contract in Mauritania

Ductile cast iron pipe for drinking water supply in Nouakchott

In June 2007, Saint-Gobain PAM signed a contract to supply ductile cast iron pipe carrying drinking water to Nouakchott. The order totals 170 km of DN 1400 cast iron pipe with fittings, including 85 km with a special corrosion-proof polyurethane coating, a necessity given the aggressive soil composition.

The project, launched by Société Nationale des Eaux in Nouakchott, aims to improve the coverage of drinking water supply for the population of the Mauritanian capital, with water pumped from the Senegal River.

Key consolidated data

(in € millions)	2005*	2006	2007
NET SALES	6,694	10,876	11,112
Operating income	614	1,376	1,313
Cash flow from operations	559	1,048	1,060
Capital expenditure	355	844	830

* BPB was fully consolidated as of December 1, 2005.

Acquisition of Maxit

Saint-Gobain doubles the size of its industrial mortars business, with a close fit to its Weber offering.



Maxit self-leveling floor screed.



New Weber technology achieving a near-100% reduction in the dust generated by handling mortars.



WeatherBoard and ColorMax ranges

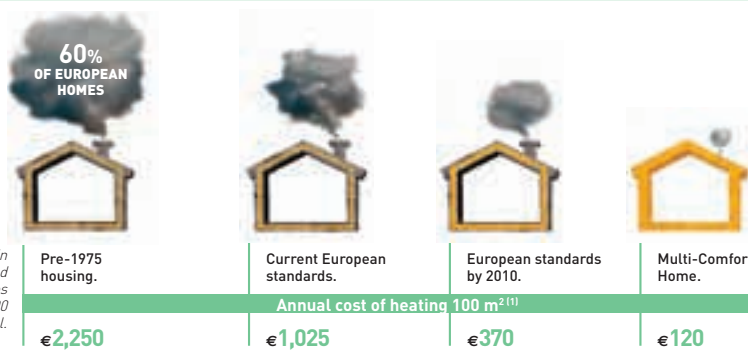
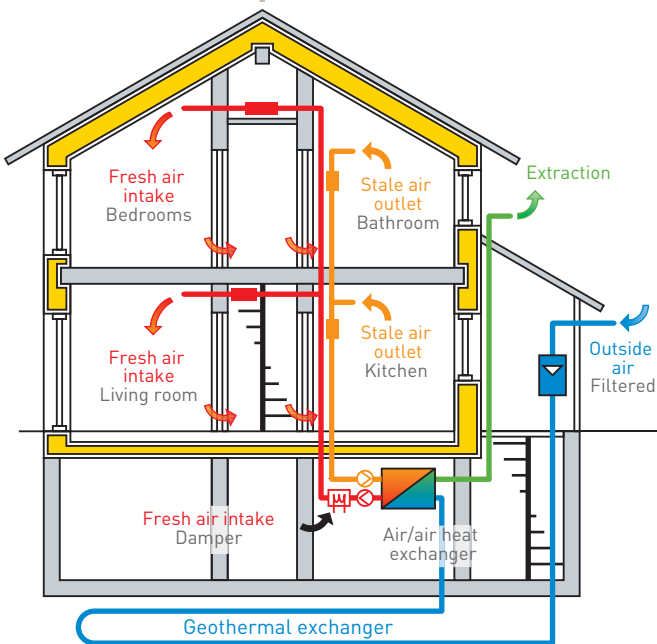
CertainTeed launched a proprietary low-density, lightweight, environment-friendly fiber-cement weatherboard system. The WeatherBoard and ColorMax ranges are now made using the new material.

SPOTLIGHT ON...

Multi-Comfort Home concept

Thanks to carefully selected high-efficiency components that include optimal thermal insulation, superinsulating windows and heat recovery systems, the Multi-Comfort Home from Saint-Gobain Isover can almost do without any form of active heating. Renewable, inexhaustible natural energy sources (solar energy and heat recovery from recycled air) provide the bulk of the house's heating.

Isover and Komfort Husene are building ten houses in Denmark to promote the Multi-Comfort Home concept, and the energy savings it achieves.



(1) Saint-Gobain estimate based on oil prices of \$100 per barrel.

Plasterboard for acoustic insulation

Through its well-known brands such as Placo®, Gyproc®, Rigips® and CertainTeed®, the Gypsum division offers customers easy-to-install plaster-based systems compliant with increasingly strict standards on energy efficiency, safety and comfort.



Ecophon: fitting a Focus DG ceiling.

Point.P, Lapeyre la maison...,
La Plateforme du Bâtiment,
Aquamondo, Raab Karcher,
Jewson, Dahl, Sanitas Troesch,
Optimera, Norandex, etc

Network of more than 4,000 building
materials outlets in 24 countries



New construction
and renovation
market



Innovative solutions and services
for enhanced customer convenience